UNITED STATES DISTRICT COURT FOR THE DISTRICT OF NEW HAMPSHIRE

In Re: Dial Complete Marketing and Sales		
Litigation (MDL No. 2263)	MDL Docket N	o. 11-md-2263-SM
	ALL CASES	

EXPERT REPORT PREPARED BY DR. JOHN F. BURKE, JR., PH.D. and DR. HARVEY S. ROSEN, PH.D.

Re: Dial Complete Marketing and Sales Litigation (MDL No. 2263)

Purpose and Scope of Analysis

1. Burke Rosen & Associates has been retained by Plaintiffs' counsel as consultants and expert witnesses in the above referenced case. The scope of our retention is to review and analyze case related documents, available economic data, and provide an opinion with respect to the economic damages, if any, incurred by the members of the Classes as described and defined in Plaintiffs' Consolidated Amended Class Action Complaint (the "Classes") as a result of alleged actions of The Dial Corporation ("Dial" or the "Company").

Background

- 2. The hand soap market is a \$750 billion per year market. Dial is one of the largest participants and competes in the market with other large companies such as the Proctor & Gamble Company, the Colgate-Palmolive Company, Unilever and smaller companies such as GoJo.
- 3. Dial is the manufacturer of, among other products, Dial Complete Antibacterial Foaming Hand Soap ("Dial Complete" or the "Product"). Dial has made, distributed, and sold Dial

Complete since 2001, making representations on the product label purporting "10X more effective germ kill," "Superior Germ Kill," and similar language. In 2009, Dial introduced a new packaging scheme that included the labeling claim, "Kills 99.99% of Germs." Plaintiffs' counsel represents that these express labeling claims are false, deceptive, and misleading, and furthermore that the underlying message implied by these express labeling claims – that by washing with Dial Complete, consumers can protect themselves from germs, and the illnesses and diseases caused by germs, better than they could have if they washed their hands with any other soap product – is also false, deceptive, and misleading because washing with other soap products provide the same health benefits as washing with the Product. We refer to the express claims and the underlying message as the "Challenged Claims." Put another way, Plaintiffs' counsel has represented to us that Dial misrepresented the benefits of using Dial Complete through the Challenged Claims.

Economic Damage Methodology

4. The members of the Classes' damages can be reasonably estimated by calculating the average differences in retail prices between Dial Complete and a range of alternative competing substitute products that provide consumers with the same health benefits they would have had if they had used one of the alternative products, including anti-bacterial and non-antibacterial liquid hand soaps or other comparable products. It is, however, possible to compute economic damages as the circumstances are common to each consumer.

- 5. The damage models available to compute damages would be governed by law but would conform to generally accepted economic theory and methodology utilized and accepted by most economists when making these types of calculations.
- 6. Essentially, these models measure damages by disgorging different financial metrics:
 - Disgorgement of the total purchase price paid by consumers;
 - Disgorgement of the total wholesale price charged by Dial;
 - Disgorgement of any premium paid by consumers; or
 - Disgorgement of the profit contribution (Product sales less variable expenses of production and distribution of the Product) accruing to the Company by its sale of the Product to consumers.
- 7. A variety of different statistical and analytical tools, which could include multiple regression, logit regression, market survey data, and actual sales data can be employed in order to measure whether or not any premium paid for Dial Complete can be attributable to product characteristics such as, packaging, scent, foam, demand elasticity, published statements on Dial Complete packaging or other advertising or other characteristics that differentiate these products from one another, other than the Challenged Claims. In addition to the statistical tools, we regularly involve other specialists to assist with the design and implementation of marketing surveys to gather data on consumer behavior.

Data Required

8. The data for the first and second metric, disgorgement of the entire purchase price paid by consumers or the entire purchase price paid by distributors would include: total sales, average price and quantity sold at retail/wholesale for the entire damage period, by geographic market.

- 9. The data for the third metric, premium paid by consumers, would require market data for retail sales which would include: the average market price in a time period, the quantity sold at those prices either in aggregate by time period or by different market classifications (Drug, Mass Merchandise, Food, etc.), or geographic area with the same information required for all substitute products (cross elasticity of demand) to determine an average premium charged.
- 10. The premium would need to be analyzed to determine whether or not any premium found could be attributed to product characteristics, other than Challenged Claims, that could also contribute to a premium paid for either real or imagined differences, such as packaging, foam, or other characteristics important to consumers that they would be willing to pay a premium for.
- 11. The third metric would require information on total sales and cost information from Dial so that a determination of variable and fixed expenses associated with the production of Dial Complete could be computed. From that data, a profit contribution, from the sales of Dial Complete can be calculated. The profit contribution is the net monetary gain that results from sales revenue, after deducting the direct operating costs that would have been incurred to produce those sales.
- 12. The ability to conduct the analysis is dependent on the availability of data. The necessary data may be available from Dial's own documents or from outside third party market data vendors such as Information Resources, Inc. ("IRI"), now the Symphony IRI Group, or Nielsen, a market research company. These data providers collect data from checkout scanners and sell the information to companies like Dial. Indeed, companies like Dial commonly subscribe to these data service providers to gather data on average sales

prices, market share, etc. of their own products, including Dial Complete, or competitive products. Dial may already possess this information as part of their normal business record keeping.

13. The data should include:

- Retail scanner data for all Stock Keeping Unit numbers ("#SKU") for all flavors of Dial Complete, Dial Liquid and Dial bar soap and other competing products;
- Data collected from: Food, Drug, Merchandise, Mass (wholesale clubs), and any other classification of data collection;
- Data collected weekly, monthly or quarterly for the entire damage period;
- Data for the entire United States or specific States of different members of the Classes;
- Data should contain the dollar quantity sold, unit price, and units sold;
- A code book which translates the meaning of any abbreviations used in the database; and
- A complete code book listing all the #SKU's for the above products.

Preliminary Analysis

- 14. Although the calculation of actual damages cannot be measured until the requisite data outlined above is provided, we have made a preliminary analysis to determine whether or not a price premium exists between Dial Complete and other liquid hand soaps manufactured by Dial.
- 15. A preliminarily review of data contained in "Marketing Pricing Reports" (DIALCMPLT 000084037R through DIALCMPLT 000084089R), provided by Dial, for six different geographic markets where "Dial Complete Pump" and "Dial Pump" are sold was

undertaken. Plaintiffs' counsel has represented to us that "Dial Complete Pump" is the Product and that "Dial Pump" is a different product sold by Dial known as Dial Gold that is not marketed with the Challenged Claims. The report provides data on selected weeks in 2008 and 2009 and indicates the retail price for these products during that week. There were a few instances where one product or the other was on promotion. There was no quantity data provided so that the price comparison could not be done on a weighted average basis but on a straight price comparison only. On that basis there was an average premium charged for "Dial Complete" over "Dial Pump" of approximately fifty-four cents (\$.54) per unit. This premium requires additional analysis, as previously discussed, to account for the other differences between these two products that consumers are willing to pay for. Or stated differently, to determine how much less a consumer would be willing to pay for the product if the Challenged Claims are found to be false, deceptive, or misleading.

16. Given the availability of necessary data, the reasonable value of damages suffered by consumers who purchased Dial Complete at a premium can be determined to a reasonable degree of economic and statistical certainty. Likewise, members of the Classes' damages can be computed as the circumstances would be common to each consumer.

17. We certify to the best of our knowledge and belief:

- The statements of fact contained in this report are true and correct.
- We have no bias with respect to the parties involved with this assignment.
- Our retention in this assignment was not contingent upon developing or reporting predetermined results.

• We are being compensated for our time in reviewing data and documents and performing the economic analysis at a rate of \$425 per hour. If testimony is required by deposition or at trial our rate is \$1,200 for the first two hours and \$425 per hour thereafter.

• We have attached our curriculum vitaes as "Exhibit A", which outlines our educational backgrounds, academic and professional experience and publication history. In addition, we have enclosed our testimony history for the past 48 months.

We declare under penalty of perjury under the laws of the United States of America that the foregoing statements are true and correct to the best of our knowledge and belief.

Dated this <u>15</u> day of November, 2012 In Cleveland, OH

Burke, Rosen and Associates, Economists

REFERENCES

- DIALCMPLT000084037R- DIALCMPLT000084089R
- DIALCMPLT119563-119565
- DIALCMPLT128341
- DIALCMPLT923280
- DIALCMPLT 113981-113984
- DIALCMPLT 4809-4810
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- DIALCMPLT 84959
- DIALCMPLT 5280-5307
- DIALCMPLT1465-1481
- DIALCMPLT 2458
- DIALCMPLT 32355
- DIALCMPLT 6994-7048
- DIALCMPLT 6344
- DIALCMPLT 128180-128182

Dr. Burke Depo's and Test's

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Our File Pantages, Pamela/Nist Brandon	Brown Geoffrey/Brock Todd	Weinberger, Pete/Biagiotti, David	Tuschman, Chad/Stoler, Bill	Harris, Jav/Winner, Kevin	Brannon, Dwight D./Fountaine, Karla	Weisman, Mitchell/Otto, Terry E.	Weinberger, Peter/Biagiotti, David	Krause, David H./Nettles, Jeffrey	McKenna, Mark/Hill, Rvan	Hart, Patrick J./Agens, Simon	McKenna, Mark/Hill, Ryan	Magaziner, Blair L./Reed, Traci	DeSantis, Vicki/Street, Ronald	Schneider, Kent/Eiben, Liam	Mester, Tom/Evans, Nala	Wayman, Merl/Warden, Richard W.	Matthews, Laurel/Upper, Sandra	Squire, Percy/Ross, Lauren	Whitaker, William/Rinehart, Jason	Cody, Daniel/Bodine, Brian	Mills, Laura L./Robinson, Andrea	Becker, Michael F./Stella, Charlie	Corey, Louis G./ Lee, Jr., Clifford	Lebovitz, Jamie/Bush, Evan	Zimmerman, Brian/ Kuczirka, Trina	Brannon, Dwight/ Osborne, Gabrielle	Mester, Thomas/ Evans, Nala	Petrov, Daniel/ Nickel, Roger	Norton, John/Gullo, Janet	Bulloch, John/Woods, Ady-Zeona	Mester, Jonathan/Ressler, Mark	Polk, Shannon/Southworth, John	Schneider, Kent/Liburdi, Lorenzina	McNamara, Robert/Dill, Rebekah	McLaughlin, Craig/Alexeev, Vladmir	Brown, Stephen J./Mulkerin, Holly	Bashien, Craig W./Piskura, Kevin	٦	g	Stoper Jr., Richard/Mathews, Eileen	П
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Dr. Burke Depo's and Test's

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Our File Hirshman, Tobias/Novovic, Rama	Weinberger, Peter/Johnson, Lamont	Petersen, Susan/Wojciehowski, Elizabeth	Cody, Daniel/Bodine, Brian	Moore, Keith/Krauss, Ted	Tullis, Timothy/Kosciuk, Christopher	Mani, Jonathan/Morgan, Nancy	Dubyak, Robert/Reinberg, Bonnie	Balser, Brian/Clemons, Deborah	Michelson, Deborah/Groeneveld	Houston, Denise/Cecchini, Guy	Marks, Burce/Marks, Bruce	Dubyak, Robert/Reinberg, Bonnie	Paris, David/Spaid, William	Hilborn, Craig/Matteucci, Jason	Blass, Scott/Timmons, Lewis	her	Ī	Richard, Brendan/Tussing, Andrew G.	Gurbach, Matthew/ Pepperl + Fuchs	Sophie, Kenneth/Guerrero, Tammy	Combs, Ann/ Meese, Gale	Obral, Mark/ Jontony, Henry	Rinehardt, John/ Carver, Merle	Brown, Stephen/ Mulkerin, Holly	Brown, Geoffrey/ McLaughlin, Drumand	Gurbach, Matthew/ Pepperl + Fuchs	Crandall, Stephen/ Smaw, Avis	Berris, Richard/ Smith, Brandi	Corey, Louis/ Varner, Theresa	Bulloch, John/ Cox, Joseph	Griffith, Joe/ Saha, Anu	Killino, Jeffrey/ Govoni, August	Griffith, Joe/ Saha, Anu	Griffith, Joe/ Saha, Anu	Rinehardt, John/ Carver, Merle	Adlon, James/ Cecchini, Guy	Pantages, Pam/ Harper, Hanna	Valentine, Anne/ Aquino, Neal	Markijohn, Darrell/ Egli, Faith	Shimko, Timothy/ Angelini, John	
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Dr. Burke Depo's and Test's

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Our File Kellev James Moore Patricia	Ahern, Ann Marie/ Parks, Gloria	Wuliger, William/ Marks, Bruce	Bulloch, John/ Cox, Joseph	Corr, Jack/ West Gate Ford	Desantis, Vicki/ Hayward, Theresa	McKenna, Mark/ Tolentino, Jailene	Morrison, Jack/ Scott, Roger	McKenna, Mark/ Hill, Ryan	Crandall, Steve/ Richards-Cox, Marlena	Kovac, James/ Embry, Cheryl	Smith, Russell/ Ripley, Brenda	Corr, Jack/ West Gate Ford	Mishkind, Howard/ Busch, Dwyne	Petersen, Susan/ Marzullo, Ruthie	Larsen, Lynn/ Moran, Robert	Chae, Susan/ Rosales, Robert	Hurley, Chris/ Stephan, Mark	Murray, D. Kim / Cook, Horace	Galligan, Brian/ Brown, Larry	Hopkins, Greer/ Dallas, Kimberly	Tuschman, Chad/ Reinhart, Chad	Brule, Tom/ Dunkin Donuts	Corr, Jack/ West Gate Ford	Ellis, Damon/ Hise, Cheyenne	Alkire, Richard/ Glass, John	Belcher, Michael/ Pittman, Randy	Robinson, Scott/ Rudisill, Norman	Ahern, Ann Marie/ Parks, Gloria	Malone, Michael/ Meade, Michelle	Hawal, William/ Knase, Lorelai	Petrov, Daniel/ Cipriano, Karen	Mizak, Jason/ Hamm, James	Brown, Geoff/ McCartney, David	Carlozzi, Joyce/ Austin, Harvey	Mester, Jonathan/ Organ, James	Leizerman, Michael/ Cramblit, Harold	French, Mark/ Murphy, Andrew John	Pantages, Pam/Nitzsche, Dylan	Riddle, Kevin/ Jago, Michael	Williams-Young, Marc/ Tucker, Jeffrey	Thomas, Stephen/ Wolf, Gregory
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Dr. Burke Depo's and Test's

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Our File Mester, Jonathan/ Organ, James	DeSantis. Vicki/ Scott. Roger	Jones, Ray/ Napier, Jack	Haber, Richard/Siegel, Susan	Kantor, Steven/Flanagan, Vicki	Petersen, Susan/ Edge, Emley	Fedor, Robert/ Jennings, Terry	Pantages, Pam/Nitzsche, Dylan	Chandra, Subodh/ Awad, Rami	Mclaughlin, Patrick/ Saunders, Patrick	Mester, Thomas/ Murphy, Dennis	O'Malley, Tony/ National City Bank	Desantis, Vicki/ Hyatt, Kevin	Leizerman, Michael/ Kujawa, Jaime	Hardin-Levine, Peter/ Thirion, Charlene	Okey, Steven/ Davis, Barbara	Sivinski, John/ RTA	Kramer, David/ Rye, Joseph Gerald	Weiser, Rachel/ Grindstaff, Lucinda	Mester, Thomas/ Murphy, Dennis	Rinehardt, John/ Hoffman, Deborah	Rosenbaum, Jonathan/ Cargavic, Patricia	Rosenbaum, Jonathan/ Cargavic, Patricia	Demsey, Richard/ Lynard, Michael	Henry, Phil/ Morinec, Allen	Paris, David/ Strittmatter, Judith	Reid, Timm/ Shockome	Schneller, Gerald/ Daubs, John	Lansdowne, Dennis/ Cuningham, Roland	Selby, Richard/ Susel, Antonia	Schneller, Gerald/ Daubs, John	Mester, Jonathan/ Nohra, Zoraida	McCarthy, Ellen/ Woolf, Floyd	Thorman, Chris/ Cibik, Bradley	Mertz, Michael/ Eubanks, Asia	Kelley, James/ Clawson, Sally	Mester, Jonathan/ Rinner, Nicholas	Crandall, Steve/ Miktuk, David	Zalimeni, Gail/ Hill, Kyle	Rabold, Steve/ Tomshack, Michael	Burley, Daniel/ Wojtasik, Shawn	
Cuyahoga Co., Nurenberg Paris	Cuyahoga Co., Burke Rosen & Assoc	Medina Co., Judge Collier	Zashin & Rich Co., LPA, Cuyahoga Co.	Hartford Co., Magistrate Thomas Smith	Cuyahoga Co., Judge Sutula	Lawfirm of Robert Fedor, Cuyahoga Co.	Burke Rosen & Associates	Burke Rosen & Associates	Mahoning Co., Judge Krichbaum	Montgomery Co., Judge Wolf	Vorys, Sater, Seymour & Pease, Cuyahoga C	Summit Co., Judge Parker	Lucas Co. Common Pleas, Judge Jennings	Cuyahoga Co, Fed Court, Judge Nugent	for trial/ Burke Rosen & Assoc. Cuyahoga Co	Crown Plaza, Cuyahoga Co	Detroit, MI Federal Court, Judge Ziolkowski	Burke Rosen and Assoc., Cuyahoga co.	Nurenberg Paris Heller & McCarthy	Burke Rosen and Assoc., Cuyahoga co.	Lorain County, Judge Betleski	Nurenberg Paris, Cuyahoga Co.	Cuyahoga Go Common Pleas, Judge McMona	uyahoga Co Common Pleas, Judge Homola	Nurenberg Paril Heller and McCarthy	Mehler & Hagestrom, Cuyahoga Co	Burke Rosen and Associates, Cuyahoga Co	Spangenberg Shibley & Liber, Cuyahoga Cd	Cuyahoga Commom Pleas, Judge Russo	Burke Rosen and Associates	Nurenberg Paris, Cuyahoga Co.	Reminger and Reminger, Cuyahoga Co	Thompson Hine, Cuyahoga Co.	Mehler & Hagestrom, Cuyahoga Co	Montgomery Co., Judge Tucker	Hamilton County, Judge DeWine	Burke Rosen and Associates	Mehler & Hagestrom, Cuyahoga Co	Cuyahoga Co., Mehler and Hagestrom	Kelley and Ferraro, Cuyahoga Co.	
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Dr. Burke Depo's and Test's

Case Number	200000000	07-CV-150478	2005-CV-1188 H		07 CV 001177	03 L 3520		5:07 CV 3402	A0604352	3:05CV304	05 CV 1397	07 CIV 1219	CV- 2007-11-8031										03 cv 00477	cv-08-663668			not filed							cv-04-526988					03 cv 0098		CV-08-650869
Caption Chris Barbo v Bacardi USA Inc		Hanna Harper, et al vs. Kristi Ann Johnson. M.D., et al	Estate of Scott Thompson v. Club Car Inc et all		Peter Scholz, exc. Of Estate of George Scholz v. Lake Hos	Townsend v. Sears, Roebuck & Co.		Larry Sliffe, Ex. Of Lyons v. Garmin International. Incd	Arvizu v. Bethesda North Hospital	Holbrook, et al. v. Woodham, et al	Jeremy Brown et al v. David Delliquadri, D.O. et al										Amanda Jeffrey vs Marietta Memorial Hospital		Schutte vs. Mooney, M. D et al	Robert Vickers vs. Thomas E. Young			Estate of Orra D. Wirt							Edouard Sabitove et al vs. Stuart J. Granes et al					1st Federal Bank of Ohio vs. John Angelini		Mary Esner Et Al vs Nicholas M. Paluch et al
Petrov, Dan/ Barbo, Chris	Grubb, Natalie/ Hudson, Sally	Pantages, Pam/ Harper, Hanna	Rinehardt, Laura/ Thompson, Scott	Burley, Daniel/ Wojtasik, Shawn	Perez, Richard/ Scholz, George	Riddle, Kevin/ Townsend, Jacob	Ahern, Ann Marie/ Frick, David	Reinstein, Laura/Lyons, Alan	Mester, Jonathan/ Arvizu, Gabrielle	Regan, Christopher/ Holbrook, Ronald	Cochran, Scott/ Brown, Jeremy	Jones, Ray/ Napier, Jack	Hart, Patrick/ Brown, Timothy J.	Berris, Richard/ Hrynik-Leonor, Stephanie	Brule, Tom/ Dunkin Donuts	Linton, Robert/ Santiago, Alyssa	Mester, Jonathan/ Peterson, Kelly Jo	Grubb, Natalie/ Maier, Robert	Perkins, Jeff/ Boland, Brian	Marmarous, Peter/ Stockman, Tab	Chamberlain, Hank/ Jeffrey, Amanda	Petrov, Dan/ Rodriguez, Martin	Davis, Bill/ Schutte, Cheryl	Goins, Fran/ Young, Thomas E.	DeSantis, Vicki/ Emerick, Berniece	Smith, Robin/Kinser, Camryn	Amaddio, Mark/ Wirt, Orra	Caruso, James/ Green, Joseph	Kantor, Steve/ Gibson, Willis	Misney, Timothy/ Alleman, Ronald	Jacobson, William/Ciulla, Michael	Inscore, Michael/ Knapp, Michael	Weisman, Mitchell/ Kazmir, Jerry	Pla, George/ Sabitova, Elena	Judge, Beth/ Tussing, Andrew	Linton, Robert/ Santiago, Alyssa	Leonhardt, Ronald/Klopfenstein, John	Goins, Fran/ Young, Thomas E.	Shimko, Tim/ Angelini, John	Mordarski, Daniel/ Ross, Charles	Byron, Evan/ Esner, Mary
Porter Wright, Cuyahoga Co.	Summit County, Judge Rowlands	Burke Rosen and Associates	Burke Rosen and Associates	Kelley and Ferraro, Cuyahoga Co.	Burke Rosen and Associates	Burke Rosen and Associates	Porter Wright, Cleveland	Thompson Hine	Hamilton County, Judge Crouse	Western District of P.A.	Atway & Cochran (Video) Trumbull Co	Reminger	Burke Rosen and Associates	Weisman Kennedy & Berris Co.	Renillo Court Reporting	Cuyahoga, Judge Gallagher	Columbus, Judge Reece	Davis and Young	Burke Rosen and Associates	Burke Rosen and Associates	Franklin County, Judge Sheeran		Montegomery County, Dayton	Cuyahoga	Amer Cunningham	Burke Rosen and Associates	Wayne County	Lucas County, Judge Jennings	Syracuse, NY	BMA Media, Willoughby	Nurenberg Paris	Burke Rosen and Associates	Weisman Kennedy & Berris Co.	Cuyanoga County, Judge Shehan	Burke Rosen and Associates	Burke Rosen and Associates	Burke Rosen and Associates	Wuliger, Fadel and Beyer	Bucyrus, Judge Marcus	Burke Rosen and Associates	Cuyahoga, Judge McMonagle
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Dr. Burke Depo's and Test's

Date	Depo	Test	Location/Judge	Our File	Caption	Case Number
1/16/2009	×		1340 Somner Ave	Goins, Fran/ Young, Thomas E.		
1/15/2009		×	Hamilton County	Crandall Steve/ Taylor Kenneth		
1/8/2009		×	Cuyahoga county, Judge Corrigan	Shimko, Timothy/ General Bad	5th/3rd Bank vs. General Ban	00 6477330
12/30/2008	×		Burke Rosen and Associates	Oake, Steven/ Davis, Barbara F		67711770
12/18/2008		×	Cuyahoga County, Judge Nugent	Daniel Pisani/ Cohara, Joseph	losenh Cohara vs. CSX Transportation	1.07 00 2447
12/12/2008		×	Summit County, Judge Burnham	Hirshman Toby/ Joyner Michael	Michael Joyna ve Normand Leftweita	CV 2007 00 1570
12/8/2008	×		telephone	Albrecht High/Strong Loren	MIGHTON OCH TO MAN TO THE TO T	CV 2007 02 1373
11/19/2008		×	Summit County, Judge Gallagher	Madden histin/ Almeida Michael	Donico Almoido Evanteiro de Abras Casasal	0007 00 4014
11/17/2008		×	Trumbull County, Judge McKay	Matthews I airel Morroe Charles	Charles Marros as Marros Marro	2007-02-1334
11/17/2008		×	Lorain County, Judge Cross	Becker Michael/ Foster Mary	Charles Mollide vs. Moria A. Toussel, M. D.	01 CV Z101
9/19/2009		×		Perse Jessica/ Guy Gredory	Gayle Griv ety vs. Ion Rainey M. D.	OV. OF 500340

Date	Depc Test	Test		Caption	Case Number	Location/Judge
10/26/2012	×		Manley, Giles/Price, Amber		v	Cuyahoga Co., Mehler Hagestrom
10/22/2012	×		Manley, Giles/Emamere, Stephany	Stephany Emamere, et al. v. Northwest Hospital, et al.		Cuyahoga Co., Mehler Hagestrom
10/18/2012		×	Abaray, Janet/Nancy Barone Kremer			Burlington KY-Boone County KY McGinness
9/14/2012		х	Beirne, Patrick/Tamblyn, Nancy			Hamilton Co. Testimony Stipulated
8/30/2012	х		Cheek, Michelle/Smith, Jordan			Cuyahoga Co., Burke Rosen & Associates
8/30/2012	X		Stoll, Brad/Young, Michael W.			Cuyahoga Co., Burke Rosen & Associates
8/24/2012		×	Gurney, Todd/Frederick, Bradley			Cuyahoga Co.
8/3/2012	×		Shafron, Steven/Annex Books Inc.			Cuyahoga Co.
7/25/2012		×	Wills, Nathan/Len-Ran			Ravenna, OH
6/20/2012		×	McClellan, Frank/ Shareef, Abdul-Haleem			Newark New Jersey, County Court
6/15/2012		×	Markham, Craig/ Ferrante, Dylan			Erie, PA
6/13/2012	×		Squire, Percy/ Phillips, Keith			Marion Correctional Institute
5/24/2012		×	Gurney, Todd/ Presson, Kimberly			Cuyahoga County
4/19/2012		×	Stege, Richard/Linetsky, Sofya	Linetsky v. Women's Diagnostic Cntr. of Cleveland Hts.		Cuyahoga Co., Judge Ambrose
3/14/2012		×	Leikin, Jeffrey/Kirby, Kenneth			Cuyahoga Co., Judge Donnelly
3/6/2012	×		Leikin, Jeffrey/Kirby, Kenneth			Nurenberg Paris Heller & McCarthy
3/1/2012			Gurney, Todd/Frederick, Bradley			Burke Rosen & Assoicates
2/29/2012	×		Thompson, Kevin/Hagy			Burke Rosen and Associates via Phone Conference
2/13/2012	×		Gallucci, Anthony/Klier, Thomas			Cuyahoga Co., Kelley & Ferraro
2/2/2012		×	Polk, Shannon/Concepcion, Jeffrey	Jeffrey Concepcion v. Lincoln National Corporation	08-04833	Cuyahoga Co., OH
12/2/2011		×	Igoe, Dan/McLaren, Garrett			Franklin Co., OH
10/31/2011		×	Shapiro, Samuel/Riggs, George Thomas			Rockville, MD
10/4/2011	×		Browne, Justin/Kloss, David			Cuyahoga Co., Burke Rosen & Associates
9/15/2011		×	French, Richard/Monroe, Michael	Michael A. Monroe, et al v. Vanessa J. Lambert, et al	CV-09-709951	Cuyahoga Co., Judge McCielland
8/30/2011	×		Kabat, Andrew/Harris, Russell	Russell Harris v. Ganley Management Co., et al.	CV-10-736109	Cuyahoga Co., Buckley King
7/22/2011		×	Cavanaugh, Ryan/ Gibboney, Shirley	Cleveland Synergy Foundation v. Federation of Gay Games	CV10735877	Cuyahoga Co., Kelley and Ferraro
7/21/2011	×		Ray, Frank/ Engel Machinery			Cuyahoga Co., Law Office of Susan Gray
7/20/2011		×	Garmer, Bill/ Crouch, Larry	Crouch, et al., v. Honeywell		Mobile, Alabama
7/18/2011		×	Lakin, Brad/ Linert, Ross	Ross Linert, et al., v. Ford Motor Company, et al.	08CV03554	Mahoning, Co., Judge Curran
7/11/2011	×		Cavanaugh, Ryan/ Gibboney, Shirley	Cleveland Synergy Foundation v. Federation of Gay Games	CV10735877	Cuyahoga Co., Kelley and Ferraro
6/24/2011	×		Kabat, Andrew/ Cleveland Synergy Foundation			Cuyahoga Co., Thompson Hine
6/23/2011	×		Kral, Donald/ Chaney, Doyle	Doyle Chaney, et al., v. Lima Memorial Hospital	CV20090886	Cuyahoga C., Burke Rosen & Associates
6/15/2011	×		Hendy, Penny/ Hunter, Joseph			Cuyahoga Co., Burke Rosen & Associates
5/26/2011	×		Lakin, Bradley/ Brentar, George			Cuyahoga Co., Burke Rosen & Associates
5/24/2011	×		Holtrey, Travis/ Borboa, Lisa		,	Cuyahoga Co., Cady Court Reporting
5/12/2011		×	Lyons, Joseph/ Cummins, Terri	Sue Cummins, et al v. Thomas Broderick, M.D.	2007 CVA 163	Hamilton Co., Judge Walker
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. ,	Cuyahoga Co.	Hamilton C., Judge Ruehlman	Cuyahoga C., Burke Rosen & Associates	Cuyahoga Co., Burke Rosen & Associates	Cuyahoga Co., Vorys Sater	Cuyahoga Co., Burke Rosen & Associates	Washington Co., Judge Boyer	Summit Co., GRISI & RIEGLER	Cuyahoga County	Cuyahoga Co., Burke Rosen & Associates	Cuyahoga Co., Elk and Elk	Cuyahoga Co., Elk and Elk	Cuyahoga Co., Judge Corrigan	Cuyahoga Co., Burke Rosen & Associates	Cuyahoga Co.,	Judge McLaughlin	Cuyahoga Co., Judge Corrigan	Cuyahoga Co., Burke Rosen & Associates	Cuyahoga Co., Frantz Ward	Cuyahoga Co., Climaco, Wilcox, Peca, Tarantino & Garofoli Co., LPA	Cuyahoga Co., Burke Rosen & Associates	Cuyahoga Co., Burke Rosen & Associates	Cuyahoga Co., Burke Rosen & Associates	Cuyahoga Co., Burke Rosen & Associates	Washington, D.C	Via phone	Cuyahoga Co., Burke Rosen & Associates	Cuyahoga Co., Burke Rosen & Associates	Cuyahoga Co., Judge Nugent	Via telephone	Clairmount Co	Cuyahoga Co., Burke Rosen & Associates	Cuyahoga Co., Baker Hostetler	Cuyahoga Co., Burke Rosen & Associates	1:04-CV- 17118	Cuyahoga Co., Judge Sutufa	Hamilton County,
_		A0909199			2:09-cv-401		05-PT-182			CV-10-722482			CV 02 483526			08-288E	CV 02 483526	09-cvc-06-0848	1:09 CV 0169	2:06-cv- 17026	2009 CV 9163	115 00574 09	11902		-		4:2009-CV-2417	05-CV0695	1:04-CV-17118	A0806766	2008- CVA- 00499	A 0909199	CV 02 483526		1:04-CV-17118		09-026-WOB
		Eman Al-Khadra, M.D. v. Cincinnati Children's Hospital			Coe Photographic Inc v. Cheryl & Co.		Lindsey A. Cross vs. Warren Cooper M.D.			L.D. Fox vs. Ferrous Processes and Trading Company			Westgate Ford Truck Sales v. Ford Motor Company			Donald A. Frederick vs. Range Resources	West Gate Ford Truck v. Ford Motor Company	Lowell Hatch v. State Farm Mutual	Clear Cast Group, Inc. vs. Ritrama	Richard Street v. Lincoln Electric Company	Marc Gaymon etc et al v. Good Samaritan Hospital	Frantin Management Enterprises v. International Securities LTD.	Susan McClure et al v. Good Samaritan Hospital				McBroom vs. Barnes & Noble Booksellers	Carol Peck v. Elyria Foundry Co	Clinger vs. Welding Fumes	Norbert Dirr vs. The Christ Hospital	Kyle Jacob Smith, et al vs. Gary Huber, D.O et al	Center	West Gate Ford Truck v. Ford Motor Company		Clinger vs. Welding Fumes		Elliott v. United States Postal Service
Thomsen Variat Dania	Thompson, Revilly Rawi	Steinberg, Kobert/ Al-Khadra, Eman	Longo, Charles/ Touhey, Jennifer	Longo, Charles/ Meadows, Jason	Butler, David/ Coe Photographic Inc.	Garmer, William/ Mehta, Anish	Kelley, James/ Cross, Lindsey	Grisi, Charles/ Fern, Megan	Rinkes, Jennifer/ Afnan, Kevin	Lucarelli, Robert/ Fox, L.D.	Kelley, James/ Thomas, Allen	Kelley, James/ Cross, Lindsey	Corr, Jack/ Westgate Ford	Igoe, Daniel/ McLaren, Garrett	Rosenthal, James/ Franklin Management	Settlement	Corr, Jack/ Westgate Ford	Miller, Brian/ Hatch, Lowell	Lambert, Wes/ Clear Cast Group (Ritrama)	Steffey/Brandon/ Street, Richard	Kelley, James/ Gaymon, Cheryl	Rosenthal, James/ Franklin Management	Gustafson, Jill/ McClure, Colin	Lakin, Bradley/ Linert, Ross	Shapiro, Samuel/ Riggs, George Thomas	Reino, Andrea/ Mosser, Scott	Mirkin, Ira/ McBroom, Patricia			Combs, Ruley Ann/ Dirr, Norbert	Gustafson, Jill/ Smith	Steinberg, Robert/ Al-Khadra, Eman	Corr, Jack/ West Gate Ford	Coffey, Shirley/ McKeown, Matthew	Fisher, Ed/ Clinger, James	Haber, Richard/ Vislosky, Kathleen	Roselle, Louise/ Elliot, Shelly
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:	Cuyanoga County, Ulmer Berne	Cuyahoga County, Burke Rosen & Associates	Cuyahoga County, Javitch, Block & Rathbone	Cuyahoga County, Burke, Rosen & Associates	Cuyahoga Co., Judge Ambrose	Cuyahoga Co., Reminger and Reminger	Richland County	Kelley & Ferraro, Cuyahoga Co.	Renillo Court Reporting, Cuyahoga Co.	Erie, PA	Nolan Law Group Chicago, IL 60602	Philadelphia, PA	Philadelphia, PA	Philadelphia, PA	Thompson Hine, Cuyahoga Co.	Thompson Hine, Cuyahoga Co.	Thompson Hine, Cuyahoga Co.	Cuyahoga Co.	Baker & Hostetler, Cuyahoga Co.	Burke Rosen & Associates	Burke Rosen & Associates	Burke Rosen & Associates	Burke Rosen & Associates	Burke Rosen & Associates	Burke Rosen & Associates	Burke Rosen & Associates	Burke Rosen & Associates	Burke Rosen & Associates	Burke Rosen & Associates	Burke Rosen & Associates	Burke Rosen & Associates	Summit County,	Cuyahoga County, Judge McCormick	Columbiana County, Judge Tobin	Franklin County, Judge Skeens	Norther District of Ohio, Judge O'Malley	Burke Rosen & Associates
_			CV 09 696018	07-640532						12318,30299	CV 2006-01387	10703838	10703838	10703838	CV 07 618137	CV 07 618137	CV 07 618137	1:06cv0185	CV 09 687895			1:09-cv-00403				1:06cv0185	1:08-wf-17980	08-CV-00323	08-CV-00700	08-CV-00818	09-CV-00155	CV 06 11 7675		2005 CV 00407	08CVa06-8078	1:05-17734	
Vepos resiliony	Sucan Mandac v. The Clausiand Clair Foundation	Jusail Menucs V. IIIE Crevelalla Cliffic Politicalion	J.Scott Scheel v. Fast Eddy's Chop Shop	Andrea Sandoval v. Wal-mart Stores, inc.						Yakov Torchinsky v. Lwester Ward and Kunztman Truckin	Julie Baker Conte v. Aero Charter and Tranport, Inc.	Pridgen, Diggin, Cipparone v. Lycoming	Pridgen, Diggin, Cipparone v. Lycoming	Pridgen, Diggin, Cipparone v. Lycoming	Young v. Precision Airmotive Corp	Young v. Precision Airmotive Corp	Young v. Precision Airmotive Corp	Froom-Lipman Group, LLC et al vs. Forest City Enterprises	Canada Standards Assoc. v. Adams Manufacturing Co.			Keneitha Cordle, et al. v. I-Flow Corporation, et al				Froom-Lipman Group, LLC et al vs. Forest City Enterprises	Ruben Arroyo v. Lincoln Electric, et al	Diana Schott v. I-Flow Corporation	Schoettmer v. I-Flow Corporation	Rian Muzik v. I-Flow Corporation	Martin Mitchener vs. I-Flow Corp	Maria Delbalso, et al. v. Akron General Medical Center		Kalis, et al. v. Lansberry, et al	Emily Dowell, et al. v. Emily Yu, M.D., et al	Curtis Cooley v. Lincoln Electric Company	
Thorman Christonhor! Kordel Daum				Friedland, Dale/ Sandoval Andrea	7	Shelton, David/ Jerkins, Charles	Inscore, Michael/ Day, Joan	Taylor, Jaeson/ Molter, Theodore	Manley, Giles/ Young, Gerald	Stege, Richard/Torchinsky, Yakov	Skinner, Jerome/ Conte, Mark	Ford, Phil/ Cipparone, Anthony	Ford, Phil/ Diggin, Daniel	Ford, Phil/ Pridgen, Lendon				X Hoffman, Carl/ Froom-Lipman	Hirth, Alan/ Adams Manufacturing Co	Hendy, Penny/ McLain, Colleen	Hendy, Penny/ Hamilton, Brittany	Hendy, Penny/ Cordle, Keneitha	Fitch, John/ Howard, Eileen	Rabourn, Arthur/ Damron, James	Schroeder, Michael/ Illius, Kevin	Hoffman, Carl/ Froom-Lipman	u:	Hendy, Penny/ Schott, Dianna	Hendy, Penny/ Kasesselman-Schoettmer, Michelle		Hendy, Penny/ Mitchener, Martin	X Williams, Brian/ Magestro, Vincent	\neg	en		K Goldwasser, Andrew/ Cooley, Curtis	Pantages, Pam/ Carpenter, Ryan
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	Burke Rosen & Associates	Ciano & Goldwasser, Cuvahoga Co.	Via Phone	Burke Rosen & Associates	Burke Rosen & Associates	Burke Rosen & Associates	Dayton, Judge O'Conneil	Philidelphia, PA Eastern District of PA	Mehler & Hagestrom	Cleveland	Cleveland, Judge Friedman	Burke Rosen & Associates	Cuyahoga, Judge Saffold	Franklin County	Hamilton County	Cuyahoga County	Burke Rosen & Associates	Burke Rosen & Associates	Cuyahoga County	Crawford County	Via: phone	Hamilton County	Burke Rosen & Associates		Berkman Gordon	Erie, Judge Anthony	Burke Rosen & Associates
	93615-115590	1:05-17734			CV 07 639400		2003-CV-01873	05 CV 00417								CV 07 642937			CV 05 573521	2004-30745M							
• 2	Keith Weick v. Wheelin and Lake Erie Railway Company	Curtis Cooley v. Lincoln Electric			Tommie B. Polk, et al., vs. South Pointe Hospital		Renetha Stanziano, et al vs. Miami Valley Hospital	Paul and Allison Svindland vs Nemours Foundation								Dawn Kuderna v. SBC Ameritech			Patricia Wazevich, etc. v. James Tasse, et al	Medical Center, etc							
Horrigan, Dean/ Turner, Steve	Thompson, Andrew/ Weick, Keith	Goldwasser, Andrew/ Cooley, Curt	Brown, Jennifer/ Lynch, Donald	Horrigan, Dean/ Turner, Steve	Pomerantz, David/ Polk, Tommie	Desjardins, Douglas/ Jones, Christopher	Lawrence, Jennifer/ Stanziano, Leondo	lan	Jowers, Jerry/ Rosas, Riley	Coury, John/ Pirolozzi	Pla, Jorge/ Ramadan, Suhail	McCarty, Justin/ Len-Ran	Carlin, William/ Wolfe, Joseph	Eisen, Brian/ Barnish, Elizabeth	Rabourn, Arthur/ McCarthy, Patrick	Kabat, Andrew/ Kuderna, Dawn	Coury, John/ Piolozzi	Lyons, Joe/ Cummins, Terri	Hill, John/ Wazevich, William		Beirne, Patrick/Puckett, Conner	Rabourn, Arthur/ McCarthy, Patrick	Sweeney, Robert/ Konstantinou, Panelis	Eisen, Brian/ Barnish, Elizabeth	Vasvari, Raymond/ T. Weston	Conner, Andrew/ Mckenzie, Scott	Thompson, Kevin/ RAWL
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x 6002/92/8	8/24/2009	8/12/2009		7/23/2009	7/20/2009	(/30/2009	6/23/2009	6/12/2009		5/15/2009	5/5/2009	4/10/2009	4/2/2009	3/23/2009	3/20/2009	3/12/2009	3/2/2009	2/26/2009	2/6/2009	2/4/2009			1/15/2009	1/8/2009		2008	12/2/2008
8/26/	8/24/	8/12/	7/29,	7/23/	7/20,	(98/9	6/23,	6/12/	5/26	5/15/	5/5,	4/10/	4/2/	3/23/	3/20/	3/12/	3/2/	2/26/	2/6/	2/4,	1/27/	1/22/	1/15/	1/8/	12/11/2008	12/10/2008	12/2/

CURRICULUM VITAE

January 2010

John F. Burke, Jr., Ph.D.

Business Address: BURKE, ROSEN & ASSOCIATES

Born:

2800 Euclid Avenue, Suite 300

Cleveland, Ohio 44115

Business Phone:

(216) 566-9300

Personal Data:

March 25, 1937; Bath, Maine

Married; Ten Children Veteran - U.S. Navy, HM3

Academic Training:

<u>Degree</u>	Institution	<u>Major</u>	Minor	Year
Ph.D.	University of Notre Dame	Economics	Int'l. Economics	1967
M.A.	University of Notre Dame	Economics	Statistics	1963
B.S.	Boston College	Economics	Business	1961

Academic Experience:

1999-Present	John Carroll University	Adjunct Professor
1994	Cleveland State University	Associate Professor Emeritus
1970-1994	Cleveland State University	Associate Professor
1967-1969	Cleveland State University	Assistant Professor
1965-1967	Eastern Illinois University	Assistant Professor
1963-1965	Indiana University	Instructor
1963-1965	University of Notre Dame	Teaching Assistant

Special Assignments and Awards:

Appointed by Chief Justice (O.S.C.) T. Moyer as member of Ohio Family Judicial Family Network (1999 to 2007) Chairman 2001-2002

Invited lecturer at numerous C.L.E. meetings in Ohio

Mentioned in various "Who's Who's"

Burke, Rosen & Associates has had numerous court appointments including the Eagle Pitcher Bankruptcy

Invited Lecturer, University of Ljubljana, Provinces of Slovenia, Ljubljana, Yugoslavia (1989).

Host: CSU Forum, Bronze Medal Winner in National Competition, (1989).

Economic Advisor to the Attorney General, of the State of Ohio (1983 - 1985).

Staff Economist for WKYC Television and NBC, Cleveland, Ohio (1981 - 1984).

Host of Radio Talk Show, WERE Radio, 1300 AM (1983 - 1984).

Commencement Address at Cuyahoga Community College (1982).

Member of College Entrance Examination Board: Committee on Need Assessment Procedures (1978 - 1981).

Faculty Representative to the Ohio Board of Regents (1972 - 1979).

Elected Member of the Cleveland Heights-University Heights School Board (1973 - 1974).

New Frontier Award (1973)

Membership in Professional Organizations:

- American Association of University Professors
- American Economic Association
- American Statistical Association
- Association for Social Economics
- National Association of Business Economists
- Atlantic Economic Association
- Eastern Economic Association
- Mid-West Economic Association
- National Tax Association
- National Academy of Economic Arbitrators

Articles:

- Brown, R, ed., Valuing Professional Practices & Licenses: A Guide for the Matrimonial Practitioner, 3rd ed. (Aspen Publishers 1998-2010), Ch. 31, John F. Burke, Jr., Ph.D and Harvey S. Rosen, Ph. D., "Valuing Educational Attainment as an Educational Asset."
- "Valuing Educational Attainment as a Distributable Asset, " <u>Valuing Professional Practices and Licenses: A Guide For The Matrimonial Practitioner</u>, Edited by Ronald L. Brown, Copyright 1993, Prentice Hall Law & Business, co-authored.
- 1991 Co-editior <u>Handbook of Financial Planning for Divorce and Separation</u>, 1992 Supplement, Ed. John Wiley & Sons, Inc., New York, NY, with H.S.R.
 - "Uniform Child Support Guidelines", <u>Financial Planning for Divorce and Separation</u>, Crumbley Apostolov, Ed., second edition.
- 1990 Reprinted, February 1990, "The Value of a Professional License" Family Advocate, American Bar Association, Summer, 1984, Vol.7, No. 1, with HSR for use by the Indiana Judicial Center for distribution and application in a seminar to assist in explaining the valuation of interests in closely-held corporations.
 - "Economic Models of Valuation in Divorce Proceedings," Financial Planning for Divorce and Separation, Crumbley Apostolov, Ed. John Wiley & Sons, Inc., with H.S.R.
- "Using an Economist in Evaluating Claims," <u>Settling Personal Injury Insurance Claims in Ohio</u>, Professional Education Systems, Inc., 1987, with H.S.R.
 - "Valuing Educational Attainment as a Distributable Asset,"

 <u>Expert Valuation of Professions: The Value of Law and Medical Degrees and Licenses Upon Divorce</u>, Edited by Ronald L. Brown, Copyright 1987, Prentice Hall Law & Business, with H.S.R.
- "Settling Personal Injury Insurance Claims in Michigan,"
 Professional Education Systems, Inc. November 5, 1986, with H.S.R.
 - "Forecasting Enhanced Educational Attainment," Fair\$hare Law and Business, Inc., Harcourt and Brace, Vol. 6, May, 1986, with H.S.R.
- "Economic Value of a Professional License," Reprinted in <u>Contemporary Matrimonial Law Issues: A Guide to Divorce Economics and Practice</u>, Edited by Foster & Brown, Law & Business, Harcourt, Brace & Jovanovich, New York, 1985, with H.S.R.

"Basic Approach to Valuing Closely Held Corporations," Edited by Foster & Brown, Law & Business, Inc., Harcourt, Brace and Jovanovich, New York, 1985, with H.S.R.

Articles: (Continued)

- "Consumption & Family Size," <u>Proceedings of the Industrial Relations Research Association,</u> Spring, 1984. co-authored with H.S.R.
- 1983 "The Value of a Professional License," <u>Family Advocate</u>, American Bar Association, Summer, 1984, Vol. 7, No.1, with H.S.R.
- 1983 "Taxes and Compensation for Lost Earnings A Comment," <u>The Journal of Legal Studies</u>, Vol. 12, No. 1, January, 1983, with H.S.R.
- 1983 "ABC's of Valuing Closely Held Corporations, "Fair\$hare, Vol. 3, No. 1, January, 1983, with H.S.R.
- Edward M. and Fredric A. Swartz, <u>Handbook of Personal Injury Forms and Litigation Materials</u>, "Economist Report on Replacement Cost," (Rochester, New York: The Lawyers Co-Operative Publishing Company, 1982).
 - "Economic Value of a Professional License," Fair\$hare, Vol. 2, No. 6, June, 1982, with H.S.R.
- 1981 Modern Trials Video Production: A series of Educational Video Tapes for attorneys, with Melvin Belli, et. al., Produced by Thomas Murray, Copyright: 1982.
- "Local Government Revenue and Expenditures: A Case Study of Cleveland, 1976," <u>The Law and Economics of Municipal Finance, Selected Readings</u>, Ed. U.S. Crockett Jr., 1976.
 - "The Economist's Role in Demonstrating Damages," <u>Recent Developments in the Law of Damages</u>, The Law Society of Upper Canada, Osgood Hall, Toronto, Canada, 1976.
- "Local Government Revenue and Expenditures: A Case Study of the City of Cleveland 1961-1971," National League of Cities., October, 1974, co-authored with E.A. Weld.
- 1971 The Financing of Higher Education by the State of Ohio 1955 1969. Prepared for the Ohio Education Conference Committee, Columbus, Ohio. co-authored with E.A. Weld.
- "Ohio Tax Manual," <u>Ohio State University</u>, Labor Education and Research Center. co-authored with E.A. Weld.
- "Eliciting Expert Opinion Evidence: Transcript Testimony of Economist," OHIO LEGAL CENTER INSTITUTE, by Donald P. Traci, J.D., Summer, 1969.

Testimony Prepared for Legislative Bodies:

Ohio State Senate Hearings on Ohio Insurance Crisis Tort Reform - Invited Testimony, April 9, 1987; April 22, 1987; May 14, 1987.

Ohio State Senate Hearings on Ohio Insurance Crisis Tort Reform - Invited Testimony, March 19, 1986.

Testimony Prepared for Legislative Bodies (continued):

Congressional Hearings: Committee on Energy and Commerce, 98th Congress 2nd Session on HR 3400, Serial No. 98-115: Acid Rain Control. February 17, 1984.

Cleveland City Council: Hearing on the UDAG Grant on the Bar Mill Project, "Economic Impact on Cleveland," 1983.

Congressional Hearing: Cleveland Area Congressmen, "Impact of the Reagan Budget," 1981.

Many appearances before the Ohio State Legislature on matters dealing with taxation, school finance, the environment and the balanced budget amendment.

Presented Papers:

1990 Ohio Personal Injury Damages Seminar, "Working With an Economist" prepared for Professional Education Systems, Inc., April 1990.

"Measuring Economic Damages in Wrongful Employment Discharge Cases" for Plaintiff Employment Lawyer's Association, October 25, 1990.

- Continuing Legal Education Seminars for county Bar Associations on various topics:
 "Economics of Business Evaluations," "The Use of Statistics in Discrimination Cases," and "The Economics of Forecasting Income."
- 1987 "Purchasing Power of Ohio Judges," Prepared for the... <u>Select Committee</u>... at the request of Ohio Judges. February 27, 1987, with H.S.R.

"Evaluation of a Business," Ohio Association of Trial Lawyers, February 20, 1987, Columbus, Ohio, with James Wilsman and H.S.R.

Federal Trial Practice Seminar prepared at the request of Federal Judge Manos, September 11, 1987, Cleveland, Ohio, with H.S.R.

Mock Cross-Examination - Cleveland Area Civil Trial Attorneys Association, September 14, 1987.

"Economic Evidence as a Teaching Tool," <u>American Bar Association</u>: <u>Section of Litigation</u>, Seattle, Washington, October 15-18, 1986, with H.S.R., presented by J.W. McElhaney.

"The Underground Economy," City Club, Cleveland, April 18, 1986.

"Current Legal-Economic Issues in Trial Practice," <u>Ohio Association of Trial Lawyers</u>, October, 1985.

"Trial Practice: the Use of Economic Experts," Ohio Association of Civil Trial Attorneys, April, 1985.

"Consumption Patterns by Size of Family and Income," <u>Eastern Economic Association</u>, Pittsburgh, Pennsylvania, March, 1985, with H.S.R.

Presented Papers: (continued)

- 1984 "More Evidence on Consumption by Family Size," <u>Eastern Economic Association</u>, New York, March, 1984 with H.S.R.
- "Consumption by Family Size: A Labor Relations Study," presented to the <u>Allied Social Science</u>
 <u>Association</u>, San Francisco, December, 1983, with H.S.R.
 - "Assessment of Damages by an Expert Economist," Insight, Toronto, Canada, January, 1983.
- 1983 "Preliminary Evidence on Consumption by Family Size," <u>Atlantic Economic Society</u>, Philadelphia, PA., October, 1983, with H.S.R.
 - "A Taxation Algorithm in Personal Injury Awards," <u>Eastern Economic Association</u>, Boston, Massachusetts, March, 1983, with H.S.R.
- 1982 Discussant on "The Offset Method of Calculating Personal Injury Awards," <u>Midwestern</u> Economic Association, Chicago, Illinois, April, 1982, with H.S.R.
 - "Trends in Financial Aid," Indiana Association of Financial Aid Officers, Indianapolis, Indiana.
 - "New Developments in Financial Aid," <u>National Association of Financial Aid Officers</u>, Colorado Springs, Colorado.
 - "Taxation and Personal Injury Awards as a Result of the <u>Liepelt</u> Decision," <u>Eastern Economic Association</u>, Washington, D.C., March, 1982, with H.S.R.
- "Structured Settlements: Are they Good for Your Client," <u>Cleveland Trial Advocacy Institute</u>
 <u>Bar Association of Greater Cleveland</u>, January, 1981.
- 1980 "Economic Forecast and the Law," presented to the <u>International Academy of Trial Attorneys</u>, Rio de Janeiro, Brazil, South America, March, 1980.
 - "Financial Aid," Midwest Financial Aid Officers Association, Indianapolis, Indiana, October, 1980.
 - "The Consumer Price Index and Financial Aid," Ohio Financial Aid Officers Meeting, May,
- 1979 "The Examination of an Expert Economist," <u>Ohio Forum of Trial Lawyers</u>, Case Western Reserve Litigation Forum, March, 1979.
- 1978 "Financial Aid Requirements," Massachusetts Association of Financial Aid Officers.
- 1977 "More on Financial Aid," <u>The Midwest Association of Financial Aid Officers</u>, St. Louis, Missouri.
 - "The Home Equity Question in Financial Aid," Annual meeting of <u>The College Entrance Examination Board</u>, San Francisco.

Presented Papers: (continued)

- 1975 "Damage Testimony from an Economist," <u>The Ohio Academy of Trial Lawyers</u>, Columbus, Ohio, April 4, 1975.
 - "Litigators, Computer Simulation and The Regulatory Process," (with co-authors) <u>American Bar Association</u>, Section on Litigation, National Institute, New York, New York, February 7, 1975, with H.S.R.
- 1972 "Some Implications for School Financing in Vouchers for Education," American Association of Law Schools Convention, December, 1972, New York, with E.A. Weld.
- 1970 "Economic Evidence," with Craig Spangenberg and George Meisel, <u>American Bar Association</u>
 <u>Meeting</u>, St. Louis, Missouri.
- 1969 "The Role of the Economist in the Trial of a Personal Injury Case," an invited paper delivered to the <u>American Trial Lawyers Association</u>, Cleveland, Ohio, October, 1969.

Selected Reports:

- 1989 "The Iowa Soy Bean Cooperative Case"
 - "Some Financial Aspects of Free Standing Medical Clinics: The Cincinnati Women's Clinic Case"
 - "Age Discrimination at GenCorp: A Result of the Goldsmith Takeover Attempt"
- 1988 "The Economics of the Fast Food Industry: The Burger Chef Case"
 - "The Retail Merchandise Manner: The Higbee Horne Anti Trust Case"
 - "The Value of an Auto Franchise: The Case of Jaguar"
- 1987 Report on the Ice Cream, Frozen Novelty Market The Popsicle Anti-Trust Case," prepared for Michael T. McMenamin, with H.S.R.
 - "Report and Analysis of Cleveland Policeman Salaries," prepared for The Cleveland Police Patrolman's Association, with H.S.R.
- 1986 "Report on Age Discrimination at The Martin-Marietta Company, St. Croix, The Virgin Islands," prepared for John Coon, with H.S.R.
 - "Economist Report on Anti-Competitive Activities in The Bradford, Pennsylvania Market Place (the newspaper market)," prepared for Andrew Conner with H.S.R.
 - "Report on the Earning Capacity of a Manager at Owen-Corning Fiberglass," prepared for Melvin Belli, with H.S.R.
 - "The Valuation of Stock in a Closely Held Family Food Chain: the Heinen Case," prepared for James Wilsman, with H.S.R.

Selected Reports: (continued)

"Dependents Replacement Service Loss," prepared for: <u>The Attorney General, State of Ohio</u>, with H.S.R.

"Report on Life-Time Earnings of a Convicted Felon," prepared for: The Court of Claims: State of Ohio, with H.S.R.

"Report of Sex Discrimination at Proctor and Gamble," prepared for: The Womans Law Fund, with H.S.R.

"Replacement Cost Services," prepared for: <u>Litigation Division of the District of Columbia</u>, with H.S.R.

- 1984 "Economic Analysis of the Effect of Pollution," prepared for: <u>The City of Akron, Ohio</u>, with H.S.R.
- 1983 "A Simulation Model of State Tax Revenue and Budgetary Position," prepared for: Office of the Governor, State of Ohio, co-authored with H.S. Rosen and E.A. Weld.

"Report on Economic Effect of Cardiac Catherization," prepared for <u>Prince George's County Hospital</u>, Prince George County, Maryland, with H.S.R.

"The Economic Impact of a Regional Shopping Mall in Cape Girado, Missouri," prepared for Robert Manley, Cincinnati, Ohio, with H.S.R.

"Survey of Subscriber Demographics," prepared for: The Republic Steel Corporation, with H.S.R.

"Employment Survey for Black Males in Dayton, Ohio, SMSA," prepared for: <u>The Cleveland</u> Office of the EEOC, with H.S.R.

"Employment and Tax Impact of In-state Pharmaceutical Purchases," submitted to: <u>State Teachers Retirement System</u>, with H.S.R.

"Report on Sex and Race Discrimination of the Goodyear Corporation," prepared for: The Cleveland Office of the EEOC, with H.S.R.

"Report on Age Discrimination of the American Motors Corporation," prepared for: The Detroit Office of the EEOC, with H.S.R.

- "The Effect of Price Fixing in the Food Industry in Cleveland, Ohio The Pick-N-Pay Case," prepared for: The Ohio Public Interest Campaign, et.al., with H.S.R.
- 1980 "Report of Salaries, Fringe Benefits and Earnings of Ohio Prosecuting Attorneys," prepared for: The Ohio Prosecuting Attorney Association, Columbus, Ohio, with H.S.R.

"Report on Race Discrimination in Minneapolis, Minnesota: The Humphrey Dome Project," prepared for: The NAACP, with H.S.R.

"Attitudinal Survey of the Cleveland Clinic Foundation," prepared for: The Cleveland Clinic Foundation, with H.S.R.

Selected Reports: (continued)

- "Report of the City of Dayton, Ohio, on Wages, Fringe Benefits and Working Conditions for City Fire Fighters," prepared for: The City of Dayton, Ohio, with H.S.R.
- "Report on Wage and Hour Discrimination at the Youngstown Sheet and Tube Company," prepared for: <u>U.S.</u>
 Department of Labor, with H.S.R.
 - "Economic Impact Study of Buffalo Grove, Illinois," submitted to: <u>The Village of Buffalo Grove,</u> Illinois, with H.S.R.
- 1978 "Report on Hiring Practices in the Operating Engineers Union," prepared for: <u>Professor Alan</u> Rubin, Cleveland State University, with H.S.R.
- 1978 "The Capacity of Cleveland Area Business to Support Charitable Contributions," prepared for: The United Torch Agency, with H.S.R.
 - "Ascertainment Study: WUAB Television," submitted to: The Federal Communication Commission, with H.S.R.

Selected Cases:

1990	Stark County Toxic Landfill Case
	Miamisburg Train Derailment

1989 The Cincinnati Pipefitters Case

The WD40 Cases

The Lockerbie, Scotland Case - Pan Am Flight 103

- 1988 The DuPont Plaza Fire in San Juan, Puerto Rico
- 1987 The LTV Bankruptcy-Oglebay Norton Case
 The May Company-Supermarket Anti-Trust Case
 The Home State Savings and Loan Company Case
 The Fernald Nuclear Plant Case

1986 The Gander Cases - Arrow Air Disaster

1985 Air Canada Air Disaster

1984 The Dalkon Shield Case

The Pan American Crash Disaster

The Bendectin Case

The Bhopal India Case

1983 The Thurman Munson Plane Crash

The Hyatt Kansas City Balcony Collapse

The Air Florida Plane Crash in Washington, D.C.

1982 The MGM Fire

1981 Asbestos Litigation (Johns - Manville)

Pick-N-Pay Supermarket Anti-Trust Case (Cleveland & Lorain)

1980 The Beverly Hills Supper Club Fire

- 1979 The Sinking of The Edmund Fitzgerald
- 1975 The Kent State Cases
- 1973 The Thalidomide Cases

Other Professional Activities:

Reviewer for the Review of Social Economy, 1971 - 1981.

CURRICULUM VITAE

January 2012

Harvey S. Rosen, Ph.D.

Business Address:

BURKE, ROSEN & ASSOCIATES

2800 Euclid Avenue, Suite 300

Cleveland, OH 44115

Business Phone:

(216) 566-9300

E-mail

h.rosen@burkerosen.com

Education:

B.B.A.

Western Reserve University

1964

M.A.

Western Reserve University

1966

University of California Berkeley

Ph.D.

Case Western Reserve University

1969

Academic Experience:

1966	Lecturer, Western Reserve University	
	Lecturer, Cleveland State University	
1967 - 1969	Instructor, Cleveland State University	
1969 - 1973	Assistant Professor, Cleveland State University	
1974 - 1993	Associate Professor, Cleveland State University	
1993 - 1994	Retired Associate Professor	
11/94-	Associate Professor Emeritus	
1999-Present	Adjunct Associate Professor, John Carroll University	

Professional Membership:

- American Economic Association
- National Association of Business Economists
 - Ohio Association of Economists and Political Scientists
 - At Large Representative to the Executive Board 1995-96

Honors and Awards:

- Recipient of United States Government Fellowship for Graduate Education (NDEA), 1966-1969
- Runner-up Dissertation Fellowship Federal Reserve Bank of Cleveland, 1968
- Omicron Delta Epsilon Honorary in Economics, 1965
- Beta Alpha Psi Honorary in Accounting, 1964

Court and Governmental Appointments:

Franklin County Common Pleas Court as Class Economist – Georgia Pacific Litigation	2002	
Hamilton County Common Pleas Court as Special Master – Bengals Litigation	2001	
Hamilton County Common Pleas Court as Special Master – A & D Building Litigation		1997
Federal Court, Southern District of Ohio - Pfizer Heart Valve	1994	
Federal Bankruptcy Court, Cincinnati - Eagle- Pitcher Reorganization	1992	
Hamilton County Common Pleas Court – BASF Chemical Plant Explosion		1992
Montgomery County Common Pleas Court - CSX Train Derailment, Miamisburg, OH	1991	
Attorney General's Office, State of Ohio –		
Innocent Victims of Crime Compensation Program	1983	
State Court, Kentucky – Beverly Hills Supper Club Fire		1980
Federal Court, Southern District of Ohio - Beverly Hills Supper Club Fire	1980	

Private Distributions:

Cincinnati Pressman Litigation1984Cincinnati Carriers Litigation1997Indian Creek Elevator1993-94Ohio Valley Fireworks1998

Limited Fund/Fairness Hearing Analysis & Testimony:

Eagle-Pitcher
Acromed
Interneuron (Redux)
Telectronics
American Home Products (Pfen-fen)
Sulzer Medica
Microsoft (Consumer Case 2001)
UPS EV Settlement (2004)

Articles and Publications:

- 2010 Brown, R, ed., Valuing Professional Practices & Licenses: A Guide for the Matrimonial Practitioner, 3rd ed. (Aspen Publishers 1998-2010), Ch. 31, John F. Burke, Jr., Ph.D and Harvey S. Rosen, Ph. D., "Valuing Educational Attainment as an Educational Asset."
- "Valuing Educational Attainment as a Distributable Asset, " <u>Valuing Professional Practices and Licenses: A Guide For The Matrimonial Practitioner</u>, Edited by Ronald L. Brown, Copyright 1993, Prentice Hall Law & Business, co-authored.
- 1991 Co-editor <u>Handbook of Financial Planning for Divorce and Separation</u>, 1992 Supplement, Ed. John Wiley & Sons, Inc., New York, NY, with J.F.B.
 - "Uniform Child Support Guidelines", Financial Planning for Divorce and Separation, Crumbley Apostolov, Ed., second edition.
- 1990 Reprint, February 1990, "The Value of a Professional License" Family Advocate, American Bar Association, Summer, 1984, Vol. 7, No.1, with J.F.B. for use by the Indiana Judicial Center for distribution and application in a seminar to assist in understanding the valuations in closely-held corporations.
 - "Economic Models of Valuation in Divorce Proceedings," <u>Financial Planning for Divorce and Separation</u>, Crumbley Apostolov, Ed. John Wiley & Sons, Inc., with J.F.B.
- "Using an Economist in Evaluating Claims," <u>Settling Personal Injury Insurance Claims in</u>, Professional Education systems, Inc., 1987, co-authored.
 - "Valuing Educational Attainment as a Distributable Asset," <u>Expert Valuation of Professions: The Value of Law and Medical Degrees and Licenses Upon Divorce</u>, Edited by Ronald L. Brown, Copyright 1987, Prentice Hall Law & Business, co-authored.
- "Settling Personal Injury Insurance Claims in Michigan," <u>Professional Education Systems, Inc.</u>, Eau Claire, Wisconsin, November 5, 1986, co-authored.
 - "Forecasting Enhanced Educational Attainment," Fair\$hare Law and Business, Inc., Harcourt and Brace, Vol. 6, May, 1986, co-authored.
- 1985 "Economic Value of a Professional License," and "Basic Approach to Valuing Closely-Held Corporations," Reprinted in Contemporary Matrimonial Law Issues: A Guide to Divorce Economics and Practice, Edited by Foster & Brown, Law & Business, Harcourt, Brace & Jovanovich, New York, 1985.
- "Consumption & Family Size," <u>Proceedings of the Industrial Relations Research Association</u>, Spring, 1984, co-authored.

Articles and Publications: (Continued)

- "The Value of a Professional License," <u>Family Advocate</u>, American Bar Association, Summer, 1984, Vol 7, No. 1.
- "Taxes and Compensation for Lost Earnings-A Comment," <u>The Journal of Legal Studies</u>, Vol. 12, No. 1, January, 1983, co-authored.
 - "ABC'S of Valuing Closely Held Corporations," FairShare, January 1983. Co-authored
- 1982 "Pseudo String Arrays," Hewlett Packard Basic Exchange, Vol. 3, No. 1, Spring, 1982.
- 1981 "Use of Experts to Establish and Quantify Standard of Living," proceedings of the Education Institute of American Academy of Matrimonial Lawyers, San Diego, California, 1981.
- 1974 "A New Technique for Obtaining Regional Employment Multipliers." Land Economics, January, 1974 co-authored with Vijay Mathur.
 - "The Monetary Value of a Housewife: A Replacement Cost Approach." <u>American Journal of Economics and Sociology</u>, January, 1974. Reviewed in Luisella Goldschmidt-Clermont, <u>Unpaid Work in the Household</u>: <u>A review of Economic Evaluation Methods</u>. Geneva: International Labor Office, 1982.
 - "The Use of Statistical Analysis for Performance Review," July 1974, in Personal Journal, co-authored with Howard Polster.
- 1973 "An Econometric Technique vs. Traditional Techniques for Obtaining Regional Employment Multipliers: A Comparative Study," Environment and Planning, June, 1973.
- 1972 "An Econometric Export Base Model: A New Technique" in London Papers on Regional Science, 1972, (A Publication of the British Section of the Regional Science Association), co-authored with Vijay Mathur.
- 1969 "A Euro-Dollar Primer," Central Economic Letter, Vol. 8, No. 5, July, 1969.
 - "A Cleveland Area Business Index." Central Economic Letter, Vol. 8, No. 1, February, 1969.
 - "Monetary Policy and Fluctuating Exchange Rates: The Canadian Experience," an abstract. <u>The Financial Review</u>, Spring, 1969.
- 1968 "The Dollar and Floating Exchange Rates." Central Economic Letter, Vol. 7, No. 12. December, 1968.

Speeches and Seminars:

- "Damages in Commercial Litigation", presented to the OAJ Seminar on Commercial Damages, Columbus, OH, May 13, 2011
- 2007 Chase Law School, Seminar in Economic Damages
- 1996 Ohio Society of Certified Public Accountants, Cleveland Chapter, Litigation Services Committee, "Damages", November 1996
- 1996 Trial Skills Tune-Up, Trial Fundamentals for Litigators of all Experience Levels to the Cincinnati Bar Association and The John W. Peck Cincinnati Chapter Association of the Federal Bar Association, November 1996.
- 1996 Potter Stewart Inn of Court "Projecting Economic Damages", March 26, 1996.
- Ohio Personal Injury Damages Seminar. "Working With an Economist" prepared for Professional Education Systems, Inc., April 1990.
 - "Measuring Economic Damages in Wrongful Employment Discharge Cases" for Plaintiff Employment Lawyer's Association, October 25, 1990.
- 1988 "The Hedonic Value of Life," to Cleveland Trial Lawyers' Association, November, 1988.

Speeches and Seminars: (Continued)

- 1987 "Purchasing Power of Ohio Judges," Prepared for the "Select Committee" at the request of Ohio Judges. February 27, 1987, co-authored.
 - "Evaluation of a Business," Ohio Association of Trial Lawyers, February 20, 1987, Columbus, Ohio, with James Wilsman and J.F.B.
 - Federal Trial Practice Seminar prepared at the request of Federal Judge Manos, September 11, 1987, Cleveland, Ohio, with J.F.B.
 - Mock Cross-Examination Cleveland Area Civil Trial Attorneys Association, September 14, 1987.
- 1987 Ohio State Hearings on Ohio Insurance Crisis Tort Reform Invited Testimony, April 9, 1987; April 22, 1987; May 14, 1987.
- 1986 Ohio State Senate Hearings on Ohio Insurance Crisis Tort Reform Invited Testimony, March 19, 1986.
- 1985 "Consumption Patterns by Size of Family and Income", Eastern Economic Association, Pittsburgh, P.A., March 1985.
- 1984 "More Evidence on Consumption by Family Size", Eastern Economic Association, New York, March, 1984.
- "Consumption by Family Size: a Labor Relations Study", Presented to the Allied Social Science Association, San Francisco, December 1983.
 - "Preliminary Evidence on Consumption by Family Size", Atlantic Economic Society, Philadelphia PA., October, 1983.
 - "A Taxation Algorithm in Personal Injury Awards", Eastern Economic Association, Boston, March 1983.
- 1982 Discussants on "The Offset Method of Calculating Personal Injury Awards", Mid-Western Economic Association, Chicago, April 1982.
 - "Taxation and Personal Injury Awards as a Result of the <u>Liepelt</u> Decision.", Eastern Economic Association, Washington D.C., March 1982.
- "Use of Experts to Establish and Quantify Standard of Living," presented at the Education Institute of American Academy of Matrimonial Lawyers. San Diego, California, March, 1981.
- "Litigators, Computer Simulation and the Regulatory Process." (with co-authors) American Bar Association, Section on Litigation, National Institute, New York, New York, February 7, 1975.
- "An Econometric Technique vs. Traditional Techniques for Obtaining Regional Employment Multipliers: A Comparative Study," presented at the Monterey meeting of the Western Regional Science Association. Monterey, California, February, 1973.
- 1972 "The Economic Value of an Individual: A Methodology," presented to meetings of the Ohio Academy of Trial Lawyers.
- "An Econometric Export Base Model: A new Technique," (with Mathur) presented at meetings of the British Section of Regional Science Association, London, England, August 20, 1971.

Consulting Experience:

1968-1969

Economic Research Consultant. Central National Bank of Cleveland: Prepared newsletter, devised Cleveland area business index which was published monthly in the bank's newsletter.

1969-Present

Called upon to provide economic expertise involving matters of economic damage determination and measurement. There have been cases covering business losses, anti-trust proceedings, discrimination, family law, personal injury and wrongful death.

Have appeared and been qualified or been deposed as an expert witness in the states of Ohio, Michigan, Kentucky, West Virginia, Massachusetts, Maryland, District of Columbia, Pennsylvania, Louisiana, California, Rhode Island, Texas, New York, Nevada, Colorado, New Jersey, Illinois, Virginia, Tennessee, and Puerto Rico.

1995

Reviewer. Financial Practice and Education, Raj Aggarwal, John Carroll University, Editor. Financial Practice and Education has a responsibility to help prospective authors improve the quality of their research and its presentation. Therefore, the job of the reviewer is both to help the editor make accept/reject decisions and to provide the authors with suggestions for improvement of their research.

Selected Cases:

1973 The Thalidomide Case

1975 The Kent State Case

1979 The Sinking of the Edmund Fitzgerald

1980 The Beverly Hills Supper Club Fire

Swine Flu cases for the Justice Department of the Northern District of Ohio

1981 Pick 'N Pay Supermarket Anti-Trust Case (Cleveland & Lorain)
Asbestos Litigation (John Manville)

1982 The MGM Fire

1983 The Thurman Munson Crash

The Hyatt Kansas City Collapse

The Air Florida Crash

1984 The Dalkon Shield Case

The Pan American Crash Disaster

The Bendectin Case

The Bhopal India Case

1985 The Air Canada Air Disaster

1986 The Gander Cases - Arrow Air Disaster

987 The LTV Bankruptcy-Oglebay Norton Case

The May Company-Supermarket Anti-Trust Case

The Home State Savings and Loan Company Case

The Fernald Nuclear Plant Case

1989 The Cincinnati Pipefitters Case

The WD40 Cases

1989 The Lockerbie, Scotland Case - Pan Am Flight 103

1990 Stark County Toxic Landfill Case

Miamisburg Train Derailment

1992 The BASF Explosion

USAir Los Angeles Crash

1993 Eagle Pitcher Bankruptcy

Pfizer Heart Valve, US formula

Mentor Corporation Breast Implant Litigation

USAir 405 Crash

USAir Beckley, West Virginia Crash

1994 Pfizer Heart Valve Foreign Fracture Panel, Co-Chair

BURKE, ROSEN & ASSOCIATES

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John F. Burke Jr., Ph.D.

Harvey S. Rosen, Ph.D.

November 16, 2012

RE: Dial Soap

My usual fee for an evaluation of a business or a professional firm (medical doctor, dentist, C.P.A., attorney, etc.) is \$5,500 TO \$7,500 for the typical evaluation or \$395 per hour for the economists' time. A retainer of \$3,500 is necessary to retain our services on these types of cases. If a deposition is necessary, the fee is the same. PLEASE NOTE, this retainer is non-refundable. The evaluation of mid-sized firms (10 to 25 employees) typically is more expensive and frequently involves fees of \$7,500 to \$12,500 and a retainer of \$5,000 is requested to commence work. Firms larger in size will be charged at the hourly rates mentioned above. Situations involving multiple entities will be evaluated and charged separately. Last minute requests or requests for unusual turn around will incur a premium charge.

In addition, should courtroom or deposition testimony be necessary, the fee is \$1,200.00. This \$1,200.00 covers zero to two hours (0 to 2). Additional hours (or portion of) will be billed at \$395 per hour: portal to portal. Please submit written notice as to any relevant dates, i.e. trial, arbitrations, or negotiations, so that we may adjust our schedule accordingly to best suit your needs.

Sincerely yours,

Burke Rosen & Associates Economists

JFB:HSR:sgs

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